



ΥΠΟΥΡΓΕΙΟ ΕΞΩΤΕΡΙΚΩΝ

Β1 Διεύθυνση

Σχεδιασμού Εξωστρέφειας και Συντονισμού
Φορέων Εξωστρέφειας

ΑΔΙΑΒΑΘΜΗΤΟ
ΚΑΝΟΝΙΚΟ

Αθήνα, 5 Απριλίου 2024
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- Enterprise Greece-EG
Υπ' όψιν Δ/ντος Συμβούλου κ. Μ. Γιαννόπουλου (χ.σ.)

Ε.Δ.: - Διπλ. Γραφείο κ. Πρωθυπουργού
- Διπλ. Γραφείο κ. Υπουργού
- Διπλ. Γραφείο Υφυπουργού κας Παπαδοπούλου
- Διπλ. Γραφείο Υφυπουργού κ. Φραγκογιάννη
- Γραφείο κας Γεν. Γραμματέως ΔΟΣ & Εξωστρέφειας
- Α' και Β' Γενικές Δ/νσεις
- Α6, Β5 Δ/νσεις (χ.σ.)

ΘΕΜΑ: Σύσταση Ευρωπαϊκού Εμπορικού Επιμελητηρίου στη Σαουδική Αραβία

Σε συνέχεια σχετικής πληροφόρησης, η οποία μας περιήλθε από την Πρεσβεία της Ελλάδος στο Βασίλειο της Σαουδικής Αραβίας, σας ενημερώνουμε για τη σύσταση Ευρωπαϊκού Εμπορικού Επιμελητηρίου Σαουδικής Αραβίας (European Chamber of Commerce–Kingdom of Saudi Arabia-ECCKSA).

Η νέα αυτή πρωτοβουλία της Αντιπροσωπείας της Ευρωπαϊκής Ένωσης (Ε.Ε.) στη Σαουδική Αραβία, σε συνεργασία με τις αρχές της χώρας, αποσκοπεί στη διευκόλυνση της δικτύωσης ευρωπαϊκών επιχειρήσεων με αντίστοιχες επιχειρήσεις στη Σαουδική Αραβία καθώς και στη διερεύνηση ευκαιριών συνεργασίας σε πληθώρα τομέων. Στα μέλη του Επιμελητηρίου περιλαμβάνονται σημαντικοί ευρωπαϊκοί επιχειρηματικοί όμιλοι, όπως EDF, ALSTOM, DHL κ.ά., ενώ ανάμεσα στις υπηρεσίες του Επιμελητηρίου συγκαταλέγονται η διοργάνωση εκδηλώσεων, σεμιναρίων και επιχειρηματικών φόρουμ για τα μέλη του καθώς και η προώθηση των συμφερόντων τους αναφορικά με ζητήματα πολιτικής που επηρεάζουν τις σχέσεις μεταξύ Ε.Ε. και Σαουδικής Αραβίας.

Εκτενέστερη πληροφόρηση σχετικά με τη διαδικασία εγγραφής, στο εν λόγω Επιμελητήριο, είναι διαθέσιμη στον ακόλουθο σύνδεσμο: <https://eccksa.eu/why-become-a-member/>, ενώ στο συνημμένο ενημερωτικό έντυπο (στα αγγλικά) περιλαμβάνονται αναλυτικές πληροφορίες σχετικά με τη δομή του Επιμελητηρίου, το Διοικητικό Συμβούλιο και τη διαδικασία εισδοχής νέων μελών. Οι ενδιαφερόμενες επιχειρήσεις μπορούν, επιπλέον, να επικοινωνούν με τη Γραμματεία του Επιμελητηρίου στο ακόλουθο e-mail: secretariat@eccksa.eu

Παρακαλούμε πολύ για την ενημέρωση των επιχειρήσεων-μελών σας σχετικά με τη δυνατότητα συμμετοχής τους στο εν θέματι Επιμελητήριο.

Ο Διευθυντής

/XB
Συνημ. σελ.

δεκαπέντε (15)

Απόστολος Μιχαλόπουλος
Σύμβουλος Ο.Ε.Υ. Α'

ΑΔΙΑΒΑΘΜΗΤΟ

ΠΙΝΑΚΑΣ ΑΠΟΔΕΚΤΩΝ

| | |
|---|---|
| ΚΕΝΤΡΙΚΗ ΕΝΩΣΗ ΕΠΙΜΕΛΗΤΗΡΙΩΝ ΕΛΛΑΔΟΣ (ΚΕΕΕ) | Keeuhcci@uhc.gr ; |
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Content

| | |
|-------------------------------------|---------|
| About ECCKSA | Page 03 |
| Our Objectives | Page 04 |
| Meet our Board of Directors | Page 05 |
| Board Companies | Page 06 |
| Our Secretariat | Page 07 |
| Message from the CEO | Page 08 |
| Our Services | Page 09 |
| Joining ECCKSA | Page 10 |
| Joining as a Regular Member | Page 11 |
| Joining as an Associate Member | Page 12 |
| Global Network of European Chambers | Page 13 |



A comprehensive range of services to our membership that contributes to the development of Saudi Vision and enhances EU-Saudi Trade and Investment Cooperation.

About ECCKSA

The European Chamber of Commerce in the Kingdom of Saudi Arabia (ECCKSA) is the pivotal bilateral chamber advocating for European business interests in Saudi Arabia. With strong government ties, ECCKSA provides a dynamic business network and facilitates key meetings and seminars with top-tier speakers from Saudi Arabia, the GCC, and Europe. It collaborates with leading Saudi and European trade associations and the EU Delegation in Saudi Arabia. ECCKSA offers essential services to support European business in Saudi Arabia, including connecting with potential clients, suppliers, and partners, and offering market intelligence and research.

As the preferred Chamber of Choice for European Business representation, ECCKSA is committed to representing and advancing the European business community in the Kingdom of Saudi Arabia.



Pioneering the Voice of European Business in the GCC: Your Gateway to Unprecedented Opportunities



EU Representation Redefined: Bridging Your Business Across 27 Vibrant Markets



Unlock the Power of the EU: 27 Markets at Your Fingertips and Beyond



Join the Elite: Be Part of a Global Network Spanning Over 50 European Chambers



Crafted for Business, by Business: Elevating Your Enterprise to New Heights

Bridging European and Saudi Business Worlds!



Our Objectives

- 1 To establish a unified European voice to unlock bilateral business opportunities with the aim of assisting the Kingdom of Saudi Arabia in accomplishing its visions at all levels of government and local enterprises.
- 2 To promote the establishment of positive relationships and trust by actively engaging in dialogue and interaction with officials and administrators from various levels of the government, institutions, and local business organisations in KSA, as an apolitical business support organisation
- 3 To establish and maintain strong links with relevant European institutions, Member States and appropriate counterparts, including the EU Delegation in the Kingdom of Saudi Arabia, European Trade offices, the European Commission and the European Parliament in Brussels.
- 4 To foster fair and open competition, free trade, high ethical standards in corporate governance practises, and openness to international business standards while respecting the Kingdom of Saudi Arabia's cultural values.
- 5 To encourage members to share best practices in line with European and Saudi Arabian sustainability goals and promote corporate social responsibility and ethical business practices.
- 6 To advance industry concerns through the coordination and publication of position papers and dialogue.
- 7 To contribute to economic growth through enhanced trade and investment flows between Europe and the Kingdom of Saudi Arabia by fostering long-term business cooperation.
- 8 To encourage innovation, knowledge, and technology transfer between European companies and local partners.
- 9 To create a central business knowledge hub, market intelligence, and networking opportunities to help members enter and thrive in the Saudi Arabian market.

Meet our Board of Directors



Mohamed Khalil
Managing Director
Alstom Saudi Arabia



Basim Tawfeeq
Managing Director
BASF Saudi Arabia



John Sisson
Transport & Parking Director
daa International



Lorcan Tyrrell
GM Strategy & Transformation
daa International



Sue Donoghue
CEO Arab Cluster
DHL Global Forwarding



Omar AlDaweesh
General Manager
EDF Saudi Arabia



Baptiste Pers
Marketing & Communication
EDF Saudi Arabia



Verdiana Morando
CEO Saudi Arabia
GKSD Healthcare



Carlos Perez Martinez
Business Development
TYP SA



Pier Massimo Marras
General Manager Salini
WeBuild



Amien El Sharkawi

Board Companies

ALSTOM

BASF
We create chemistry

daa 
International

DHL

 **edf**

TYPSA
CONSULTING
ENGINEERS
& ARCHITECTS

GKSD healthcare
GRUPPO SAN DONATO

GKSD Investment Holding Group

webuild 

Our Secretariat

A Pillar of Excellence and Diversity

At ECCKSA, our secretariat is formed by a dedicated team of experienced professionals. They offer a spectrum of services encompassing Administration, Programmes, Public Relations, Member Services, and International Affairs. This team is the backbone supporting our Members, Industry Committees and the ECCKSA Board of Directors in orchestrating a range of programs, events, and activities.



Kristijonas Gedvilas
Chief Executive Officer



Abeer Hassanain
Memberships, Events & Sponsorship Officer



Sultan Alansari
Government Affairs & Committees Officer

CEO Message



Kristijonas Gedvilas
Chief Executive Officer

"We are committed to ensuring a favourable business environment that creates long-term value for European-Saudi business community and for all European Business that seek to build and strengthen relationships in the Kingdom."

Call

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Email

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Welcome to the first European Chamber in the GCC region. As the independent voice of European Business in the Kingdom, we are committed to fostering an environment conducive to creating long-term value for European-Saudi Business. Our interest is to work closely with the Government of Saudi Arabia, the European Union, and Member States to encourage more trade and investment within the market. We are committed to complementing your agenda with the view of easing business, as well as building long-lasting bridges of cooperation.

European Companies in the Kingdom are cordially invited to join this groundbreaking initiative. To connect with other firms that share our values, help improve the business environment, interact with the government, and establish a thriving EU-Saudi Business Community. Be amongst the first to gain from this valuable initiative that has contributed to developing European Business in 51 critical markets globally.

We anticipate the Chamber to actively contribute to advancing vital topics closely connected to Saudi's Vision, such as Economic Diversification, Green Transition and Sustainable Energy, Mobility and Transport, Lifestyle and Tourism, and Human Development, amongst many other critical sectors, through dialogue and contribute to the enhancement of the Saudi-European business climate.



Our Services



Business Advocacy and Representation: ECCKSA provides comprehensive advocacy and representation services tailored to the needs of European businesses operating in the Kingdom of Saudi Arabia. Our dedicated team engages with governmental entities, regulatory bodies, and other stakeholders to address key policy issues and promote a favourable business environment. Through strategic dialogue and advocacy efforts, we aim to shape policies that support the growth and success of European businesses in KSA.

Sectoral Committees: Our Sectoral Committees serve as specialised platforms for European, international, and local businesses to collaborate, share insights, and address common challenges within specific industries. These committees facilitate networking opportunities, knowledge exchange, and collaborative problem-solving, empowering businesses to navigate industry-specific complexities and seize growth opportunities in the Saudi market.



Events & Networking: ECCKSA organises a diverse range of events, including conferences, seminars, workshops, and networking sessions, designed to foster meaningful connections and facilitate knowledge exchange among our members and stakeholders. These events provide valuable opportunities for businesses to expand their networks, gain industry insights, and explore potential partnerships, ultimately contributing to their success in KSA and beyond.

Publications: Our Publications and Position Papers serve as crucial tools for disseminating information, offering a European perspective within the local market. They amplify Europe-wide business presence and foster increased cooperation. Our publications provide insights into EU trends impacting Europe-KSA business interests, offer strategies to elevate corporate profiles, boost visibility among key stakeholders, and enhance online presence.



Market Intelligence and Business Support: ECCKSA offers market intelligence and tailored business support to help European companies navigate the Saudi market effectively. Our team provides valuable insights, market analysis, and sector-specific information to assist businesses in making informed decisions and identifying growth opportunities.

Joining ECCKSA

Welcome to the European Chamber of Commerce in the Kingdom of Saudi Arabia (ECCKSA). Our membership is inclusive and diverse, catering to European companies, citizens, as well as international and Saudi entities and individuals. Within our organization, we offer various membership categories tailored to meet different requirements and preferences.

ECCKSA offers two main types of memberships: Regular and Associate, each with its own sub-categories.

Regular Membership:

Membership for European companies or individuals working for European companies in Saudi Arabia, including subsidiaries and branches, where a corporate body, firm, institution, or individual of European nationality holds a majority share or has effective management control. Regular members enjoy full voting rights at the Annual General Meetings (AGM) and can be elected as directors or supervisors.

Associate Membership:

Open to those who support our mission but do not qualify for regular membership. Associate members enjoy similar privileges as regular members, except for voting rights at AGMs and eligibility for director or supervisor roles.

**Join us in shaping the future of European
business in Saudi Arabia!**

Joining as Regular Member

The Regular membership is available to legally established businesses or nationals from the European Countries: **The European Union, the European Economic Area, the United Kingdom and Switzerland.**

| Regular Membership | Category description |
|---|--|
| <p>Regular Full Corporate Member</p> | <p>Any European company, subsidiary, branch, affiliate, agency, representative, organisation or liaison office operating in the Kingdom of Saudi Arabia in which a corporate body, firm, institution or person of European nationality has majority share, interest, effective management control or exclusive agency representation which endorses the purposes of the Chamber, may become a corporate member of the Chamber upon approval by the Board of Directors of the Chamber. Each full corporate member shall designate five representatives (any senior level management) to participate in all activities of the Chamber and shall have the right to replace said individuals at its discretion and shall notify the secretariat accordingly.</p> |
| <p>Regular Limited Member</p> | <p>Identical to Full Corporate Members except the member may designate only one representative (any senior level management) to participate in all activities of the Chamber.</p> |
| <p>Regular Individual Member</p> | <p>Any European individual residing in the Kingdom of Saudi Arabia, who endorses the purposes of the Chamber and is a national of any of the European Countries may become an individual member of the Chamber upon approval by the Board of Directors of the Chamber.</p> |



Joining as Associate Member

| Associate Membership | Category Description |
|---|--|
| <p>Associate Full Corporate Member</p> | <p>Any corporate entity which endorses the purposes of the Chamber and makes the required financial contribution to the Chamber may be invited to join as an Associate Member of the Chamber upon approval of the Board of Directors. Each Associate Full Corporate Member shall designate five representatives (Any Senior level management) to participate in all activities of the Chamber and shall have the right to replace said individuals at its discretion and shall notify the secretariat accordingly.</p> |
| <p>Associate Limited Member</p> | <p>Identical to Full Corporate Members except the member may designate only one representative (any senior level management) to participate in all activities of the Chamber.</p> |
| <p>Associate Other Member</p> | <p>A. Associate Individual Members: Any individual who endorses the purposes of the Chamber and makes the required financial contribution may be invited to act as an associate member of the Chamber upon approval of the Board of Directors.</p> <p>B. Associate Overseas Members: Any individual or corporation, not established or residing in Saudi Arabia, who endorses the purposes of the Chamber and makes the required financial contribution may be invited to act as an overseas member of the Chamber upon approval of the Board of Directors.</p> <p>C. Associate Non-government organisation Members: Any non-government organisation which endorses the purposes of the Chamber and makes the required financial contribution may be invited to act as a non-government organisation member of the Chamber upon approval of the Board of Directors.</p> |



Global network of European Chambers covering markets in every continent and region

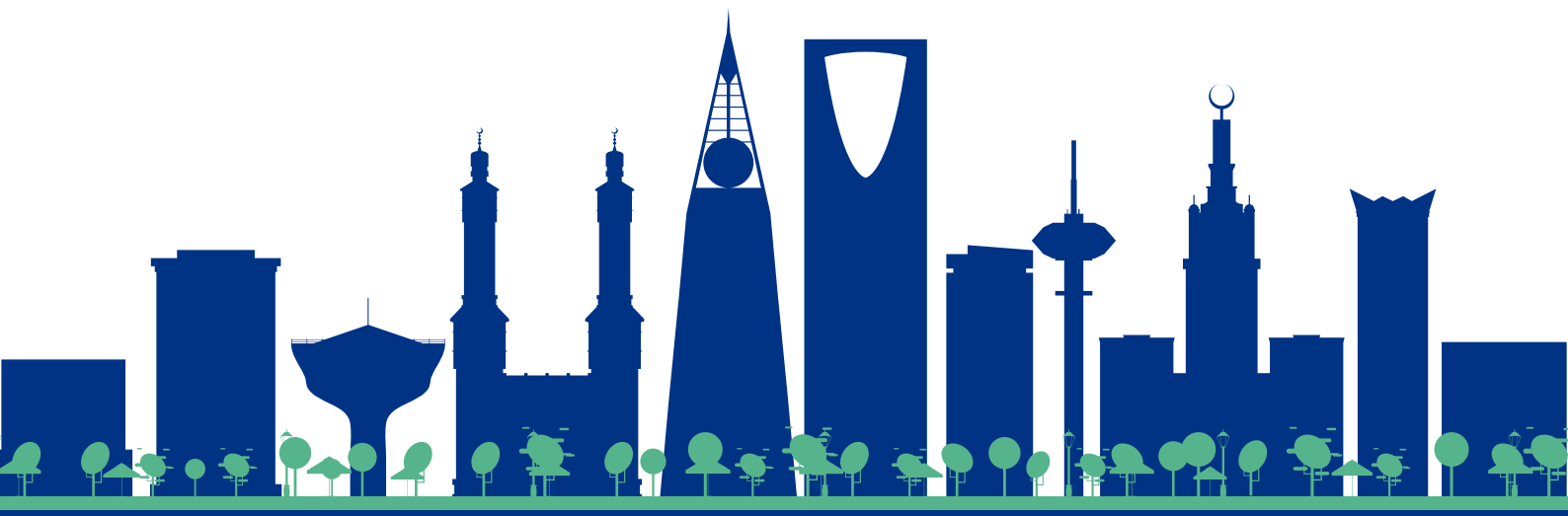


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|------------------------|---------------------|-----------------------|
| 1. Argentina | 18. Indonesia | 35. Papua New Guinea |
| 2. Armenia | 19. Ivory Coast | 36. Philippines |
| 3. Australia | 20. Japan | 37. Russia |
| 4. Benin | 21. Kazakhstan | 38. Rwanda |
| 5. Brazil | 22. Korea | 39. Senegal |
| 6. Burkina Faso | 23. Laos | 40. Singapore |
| 7. Cambodia | 24. Macau | 41. South-Africa |
| 8. Cameroon | 25. Malaysia | 42. Sri Lanka |
| 9. Canada | 26. Mali | 43. Sudan |
| 10. Chile | 27. Moldova | 44. Taiwan |
| 11. China | 28. Mongolia | 45. Tanzania |
| 12. Dominican Republic | 29. Myanmar | 46. Thailand |
| 13. Ethiopia | 30. Nepal | 47. Togo |
| 14. Georgia | 31. New Zealand | 48. Trinidad & Tobago |
| 15. Ghana | 32. Niger | 49. Ukraine |
| 16. Hong Kong | 33. Nigeria | 50. Venezuela |
| 17. India | 34. North Macedonia | 51. Vietnam |





Boosting member firms' access to markets and advocating for equitable opportunities for European and Saudi enterprises, the European Chamber of Commerce in the Kingdom of Saudi Arabia leverages its partnership with the Saudi institutions.



Get in Touch



memberships@eccksa.eu



[@Eurochamksa](https://twitter.com/Eurochamksa)



[@Eurochamksa](https://www.linkedin.com/company/eurochamksa)



www.eccksa.eu

